

First Quarter 2025 Results Presentation





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Cautionary statement

This presentation contains non-IFRS and other financial measures and forward-looking statements, including a discussion of our business targets, expectations, and outlook.

We caution readers not to place undue reliance on our forward-looking statements since a number of factors could cause actual future results to differ materially from the targets and expectations expressed.

Non-IFRS and other financial measures do not have a standardized meaning under IFRS, and therefore, may not be comparable to similar measures presented by other issuers. For a discussion of risk factors and non-IFRS measures and other financial measures, see our 2024 Annual Report available on SEDAR+, EDGAR, and [Stantec.com](https://www.stantec.com).

Chicago, IL, USA



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Q1 2025 RESULTS

Q1 2025 Results



\$1.6B

Net revenue
increased 13.3%*

\$252M

Adjusted EBITDA¹
increased 19.1%*



16.2%

Adjusted EBITDA
margin¹ increased 70 bps*

\$1.16

Adjusted EPS¹
increased 28.9%*



Q1 2025

Net revenue profile



Organic Growth¹

5.9%

Acquisition Growth¹

3.2%

* Compared to Q1 2024

1. Adjusted EBITDA, adjusted EBITDA margin, and adjusted EPS are non-IFRS measures, and organic and acquisition net revenue growth are other financial measures (discussed in the Definitions section of Stantec's Q1 2025 Management's Discussion and Analysis).

Delivering on M&A, a key growth strategy



Page

- 1,400-person architecture and engineering firm
- Acquisition will position Stantec to become the second largest architecture firm in the US
- Strengthens Stantec's position as the largest integrated engineering and architecture firm in North America



Ryan Hanley

- 150-person engineering and environmental consultancy
- The acquisition is an important part of Stantec's goal of expanding its presence in Ireland

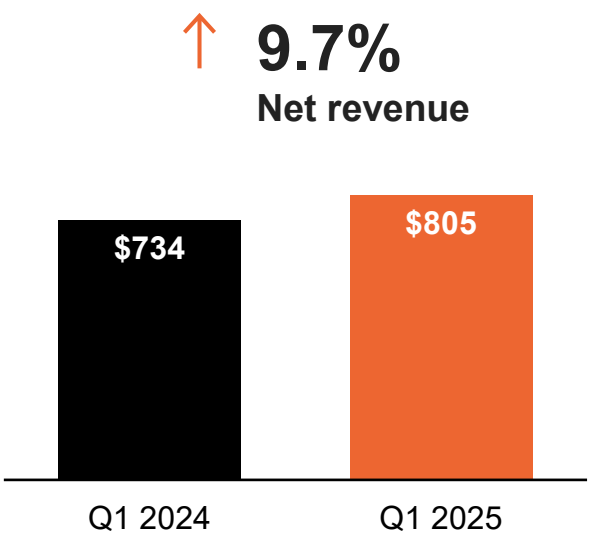


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Q1 2025 RESULTS

United States

\$millions, unless otherwise stated



ORGANIC GROWTH

2.4%

ACQUISITION GROWTH

0.8%

Q1 2025 Highlights

- Public and private sector investments primarily across our healthcare, industrial, and science and technology sectors contributed to growth in **Buildings**.
- Growth in **Environmental Services** was primarily driven by our energy transition, mining and infrastructure sectors, as well as the continued work for a large-scale utility provider.
- Momentum on major **Infrastructure** projects continue to drive strong *organic growth*

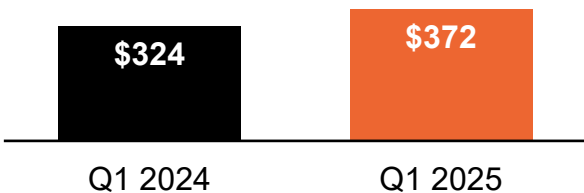


Endo Health Solutions Worldwide Headquarters
Philadelphia, PA, USA

Canada

\$millions, unless otherwise stated

↑ **15.0%**
Net revenue



ORGANIC GROWTH

12.2%

ACQUISITION GROWTH

2.8%

Q1 2025 Highlights

- Continued momentum on wastewater solution projects contributed to *30% organic growth* in **Water**
- The ramp up of major power-intensive industrial process projects drove over 20% *organic growth* in **Energy & Resources**
- *Double-digit organic growth* in **Infrastructure** was spurred by transit and rail projects in eastern Canada, airport sector projects in Quebec, and land development projects in Alberta



QEW/Glendale Avenue Interchange Reconstruction, Design-Build Project
Niagara-on-the-Lake, ON, Canada

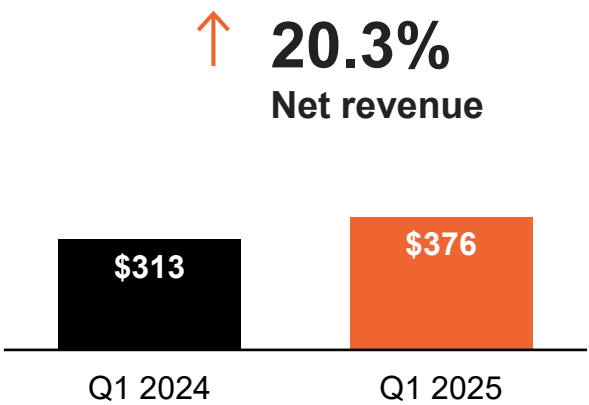


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Q1 2025 RESULTS

Global

\$millions, unless otherwise stated



ORGANIC GROWTH
7.5%

ACQUISITION GROWTH
9.4%

Q1 2025 Highlights

- Industry-leading **Water** business delivered 20% *organic growth* across the UK, New Zealand, and Australia through long-term framework agreements and public sector investments
- The ramp up of new projects in Chile and Peru drove *growth* in **Energy & Resources** as the growing need for energy-transition solutions continue to drive demand in mining for copper

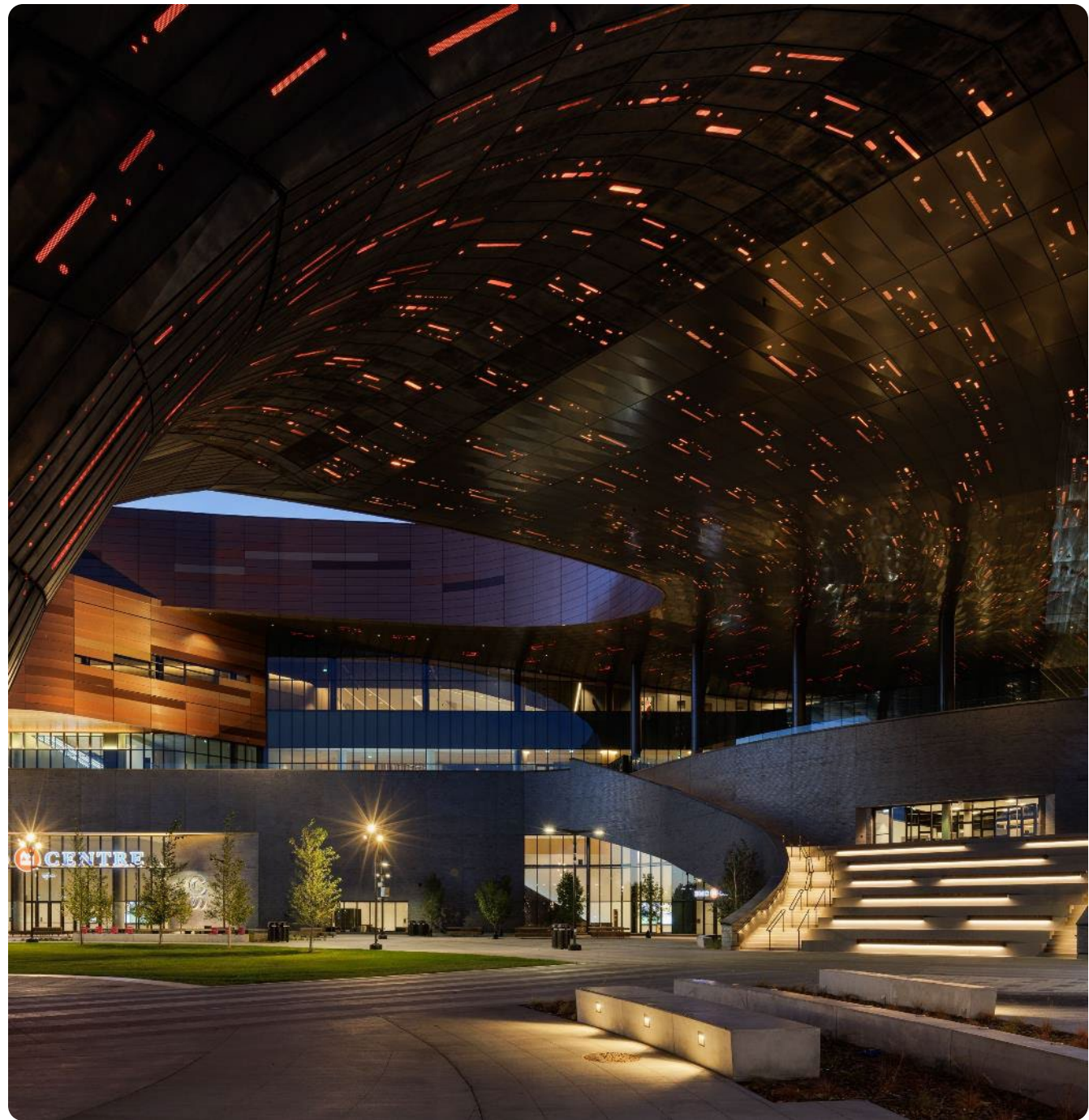


Transmission and Distribution
United Kingdom

Q1 2025 Financial Performance

Vito Culmone
Executive Vice President
and Chief Financial Officer

BMO Convention Centre
Calgary, AB, Canada



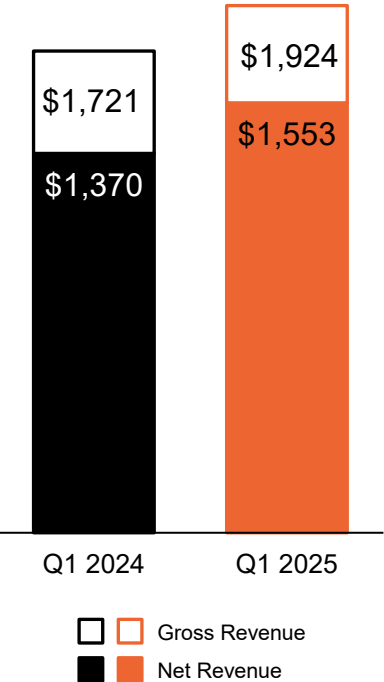


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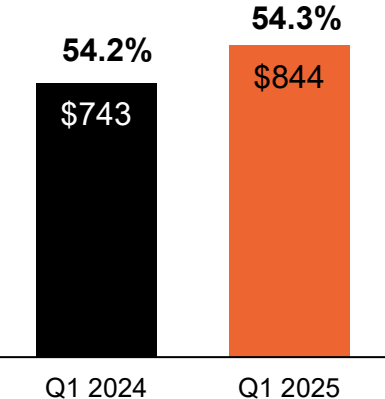
Q1 2025 Financial results

\$millions, unless otherwise stated

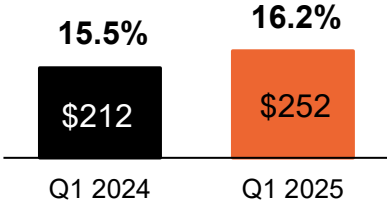
Gross and
net revenue



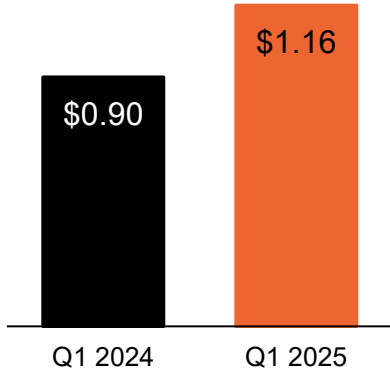
Project margin
and % of NR



Adjusted EBITDA and
margin as % of NR¹



Adjusted
earnings per share¹



1. Adjusted EBITDA, adjusted EBITDA margin and adjusted earnings per share are non-IFRS measures discussed in the Definitions section of Stantec's Q1 2025 Management's Discussion and Analysis.



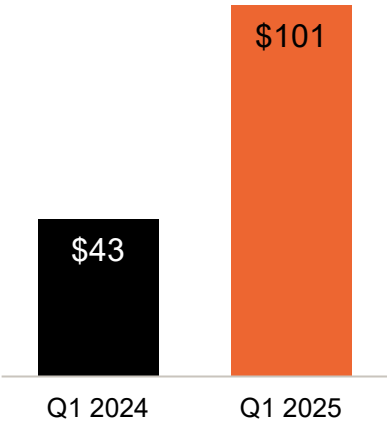
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Q1 2025 RESULTS

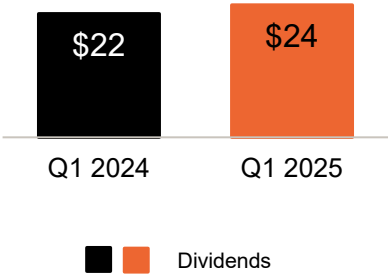
Cash flow, liquidity and capital resources

\$millions, unless otherwise stated

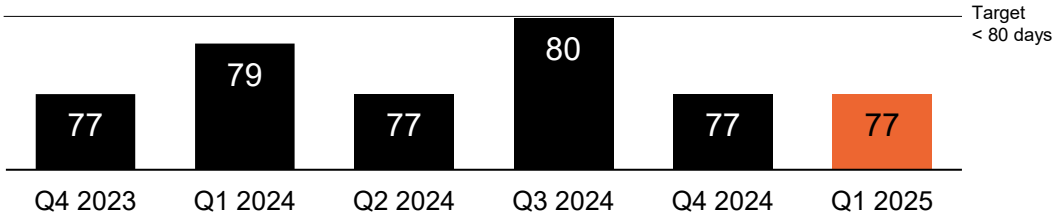
Operating cash flow



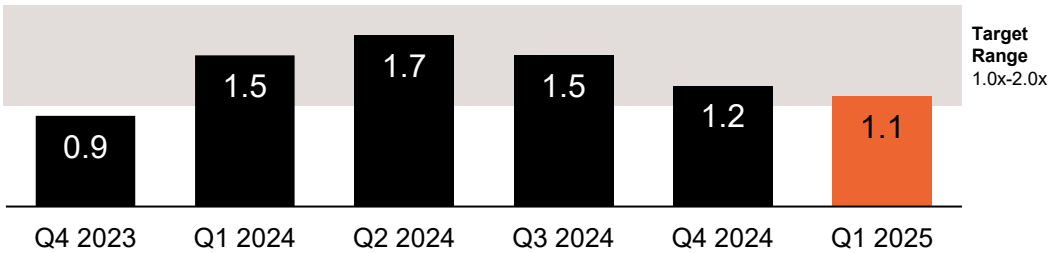
Capital returned to shareholders



Days sales outstanding



Net debt to adjusted EBITDA¹



1. Net debt to adjusted EBITDA is a non-IFRS measures (discussed in the Definitions section of Stantec's Q1 2025 Management's Discussion and Analysis).
Note: Net debt was revised for Q4 2023, Q1 2024 and Q2 2024 for the impact from the revised guidance by the IFRS Interpretations Committee (discussed in the Critical Accounting Developments, Estimates, and Measurements section of Stantec's Q1 2025 Management's Discussion and Analysis).



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Backlog, Major Projects & Outlook

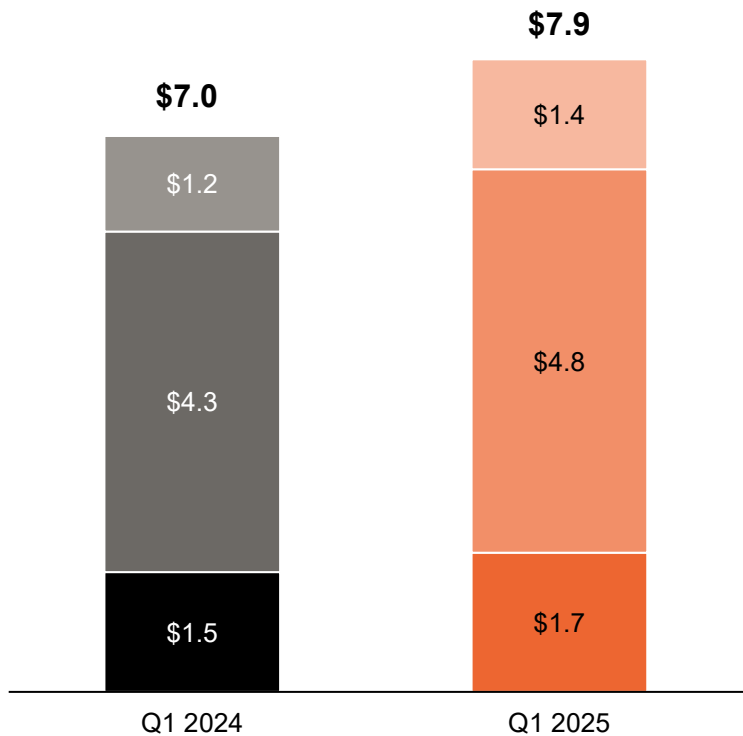
Gord Johnston
President and Chief Executive Officer

Great Wolf Resorts
Perryville, MD, USA



Backlog

\$billions, unless otherwise stated



↑ 12.8%*

Organic Growth*

7.5%

*Compared to Q1 2024

- Global
- United States
- Canada

GWL First Canadian Centre
Calgary, AB, Canada



Recent major project awards



Stantec awarded \$1.1B major upgrade at Irving Pulp & Paper westside mill in New Brunswick

The upgrade is one of the largest investment projects in the Canadian forest products industry and will increase production by ~66%.



Stantec to lead design for 7-kilometre Dundas Bus Rapid Transit (BRT) Corridor in Ontario

With an estimated project budget of C\$580 million, the Dundas BRT will provide direct connections to urban light rail and the wider regional transit network, connecting mobility hubs and enhancing transit services locally and regionally.



Stantec selected to design largest PFAS treatment system in Northwestern US

Will provide engineering services during construction of the treatment facility at Vancouver's Water Station 4.

Upon completion, the PFAS filter system will treat up to 12.2 million gallons per day.



Reaffirm 2025 financial targets

	2025 Annual Range
Net revenue growth	7% to 10%
Adjusted EBITDA as % of net revenue ¹	16.7% to 17.3%
Adjusted net income as % of net revenue ¹	above 8.8%
Adjusted EPS growth ¹	16% to 19%
Adjusted ROIC ¹	above 12%

1. Adjusted EBITDA, adjusted net income, adjusted EPS, and adjusted ROIC are non-IFRS and other financial measures (discussed in the Definition section of our Q1 2025 Management’s Discussion and Analysis).



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Q&A

East Valley Bus Maintenance and Operations Facility
Tempe, AZ, USA

